

Income Projection Suggested Format

	<u>Year 1</u>	<u>Year 2</u>
<u>SALES:</u>	_____	_____
<u>COST OF GOODS SOLD:</u>		
Material	_____	_____
Inventory (parts)	_____	_____
Labor	_____	_____
Supplies	_____	_____
Inbound Freight	_____	_____
GROSS PROFIT:	=====	=====
<u>OPERATING EXPENSES:</u>		
Officers salaries	_____	_____
Office/Mgr's salaries	_____	_____
Payroll	_____	_____
Payroll Taxes	_____	_____
Office Supplies	_____	_____
Advertising	_____	_____
Travel	_____	_____
Depreciation	_____	_____
Outbound Freight and Postage	_____	_____
Insurance	_____	_____
Utilities	_____	_____
Accounting/Legal	_____	_____
Telephone	_____	_____
Repairs/Maintenance	_____	_____
Vehicle	_____	_____
Rent/Lease	_____	_____
Other	_____	_____
TOTAL EXPENSE:	=====	=====
<u>NET OPERATING PROFIT:</u>		
Interest Expense	_____	_____
Other Income	_____	_____
Other Expense	_____	_____
<u>NET PROFIT (Before Income Taxes):</u>	=====	=====
Estimated Income Tax	_____	_____
<u>NET PROFIT:</u>	=====	=====